



FOR IMMEDIATE RELEASE

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**National Facilities Management and Technology Show
Attendees Learn about High Performance Buildings from Trane**

Baltimore, March 12, 2013 —Industry experts from [Trane](#), a leading global provider of indoor comfort solutions and services and a brand of [Ingersoll Rand](#), will present real-world ideas and proven techniques for building owners and operators at the [National Facilities Management and Technology Show \(NFMT\)](#), March 12-14.

Two high performance buildings experts from Trane will present tools and examples for managing high performance buildings projects and leveraging emerging energy technologies.

Trane Leaders Presenting at NFMT

Neil Maldeis, P.E. (professional engineer) and CEM, (Association of Energy Engineers Certified Energy Manager), energy engineering manager for Trane, will discuss the methods and tools used by energy professionals to gain leadership support for their high performance building projects by introducing the basic justification and approval methods commonly used by organizations.

Attendees will learn how to calculate energy and operational savings benefits to demonstrate quantifiable return-on-investment and justify high performance building projects.

Presentation by Neil Maldeis

Title: Methods and Tools to Justify High-Performance Building Projects, session R1.39
Date/Time: Thursday, March 14, 9-9:50 a.m.
Location: Room 339, Baltimore Convention Center, Baltimore
Conference website: <http://www.nfmt.com/baltimore/>

Lou Ronsivalli, global services offer development leader for Trane, will discuss how leveraging emerging technology enables facilities management teams to manage infrastructure to perform efficiently, reliably, and cost-effectively over its entire life cycle. This session will also discuss the metrics and performance objectives that should drive facilities management tactics.

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Presentation by Lou Ronsivalli

Title: Emergence of Performance-Based Energy Services, session R4.45
Date/Time: Thursday, March 14, 3:10-4 p.m.
Location: Room 345, Baltimore Convention Center, Baltimore
Conference website: <http://www.nfmt.com/baltimore/>

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About the National Facilities Management and Technology Show

The NFMT, an interactive facilities conference and product expo that serves as a showcase for new ideas, best practices and inspiration, is expected to play host to more than 5,000 facility professionals, hundreds of leading suppliers, and numerous industry experts at the three-day event in Baltimore.

About Maldeis

Neil Maldeis, P.E., CEM, energy engineering manager for Trane, is responsible for the technical development, support and review of performance-based contracting solutions and activities on a national basis. He has more than 25 years of experience as a mechanical/project engineer in the building construction and energy conservation fields. Maldeis' responsibilities include defining/developing the scope of the energy conservation/savings solutions, determining the engineering content of the solutions, identifying/incorporating customer requirements and analyzing the financial feasibility of the program measures. He is a licensed professional engineer in the state of Minnesota and has been certified by the Association of Energy Engineers as a Certified Energy Manager and a Certified Green Building Engineer. He holds a bachelor's degree in mechanical engineering from the University of Minnesota.

About Ronsivalli

Lou Ronsivalli, global services offer development leader for Trane has been working in the building services industry for more than five years. With his extensive experience in facilities management and energy efficiency improvements, Ronsivalli offers a unique perspective on how to best optimize performance of building infrastructures systems and sustain those improvements over time. He has spoken at more than five industry events and has authored or co-authored nearly 75 papers and articles on energy and facilities management.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including [Club Car®](#), [Ingersoll Rand®](#), [Schlage®](#), [Thermo King®](#) and [Trane®](#)—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to a world of sustainable progress and enduring results. For more information, visit ingersollrand.com or trane.com.

