



News Release



FOR IMMEDIATE RELEASE

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Trane Expands Temporary Solutions with Long-Term Rental Including Rent-to-Buy Option

Brussels, Belgium, 15 May, 2013 – Cooling is critical for most businesses, whether it is to create the right indoor environment for buildings or to provide reliable cooling for industrial processes. Building owners and operators can now fulfill their cooling needs with the new long-term rental offering from [Trane](#) that matches their budget.

Trane, a leading global provider of indoor comfort solutions and services and a brand of [Ingersoll Rand](#), now offers long-term rental tailored to meet the cooling requirements of customers in Europe, the Middle East and India. Long-term rental offers a cost-effective solution for customers who, due to various economic and budgeting reasons, limit their capital spend to purchase or replace heating, ventilation and air conditioning (HVAC) systems.

Within the new long-term rental offering from Trane, customers can choose between two options tailored to their needs:

1. Chillers can be rented for extended time periods to suit specific customer requirements.
2. The Rent-to-Buy option allows customers to rent chillers for longer periods and buy them at the end of the rental period.

Trane Rental Services can be applied in a wide variety of facilities, including healthcare, data centers, industrial, hospitality and commercial buildings. Depending on customers' unique requirements, Trane offers personalized solutions in addition to the existing range of rental units.

“Whether its overall economic conditions, budget constraints or unbudgeted equipment replacement, long-term rental can be the best answer for many building owners and operators today,” said Sai Srikanth, HVAC controls, turnkey solutions and service portfolio leader for Trane in Europe, the Middle East, India and Africa. “Trane offers them a long-term rental solution that meets both their cooling and financial needs.”

Trane rental solutions have been specifically re-engineered for rental applications and the units are selected for fast installation and easy operation. Throughout the duration of the rental period, regular maintenance is provided by experienced Trane engineers.

Available in 11 languages, the online rental portal provides customers with information on chiller rental range and local Trane Rental Services contacts. Customers can submit their requests through the online contact form at www.trane-chiller-rental.eu.

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News Release



Trane Expands its Temporary Solutions Offering with Long-Term Rental Including Rent-to-Buy Option- 2

Building on 100 years of building application expertise, Trane works together with customers to provide reliable indoor climate solutions to meet their specific needs. After installation, an extensive service network of trained Trane technicians ensures optimal efficiency and reliability.

Trane offers a wide range of service solutions that enable customers to improve reliability, efficiency and cost of ownership of their HVAC system. These services include Trane Select™ proactive service plans and Trane Care™ predictive and preventive maintenance programs.

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Trane Celebrates 100 Years

Founded in 1913 by James Trane and his son Reuben, Trane has a long history of industry-defining innovations for heating, ventilation and air conditioning systems. It is a leading provider of indoor comfort solutions and services and a brand of Ingersoll Rand. Celebrating its centennial this year, Trane continues to develop innovations in high performance building technologies, operating practices and intelligent building services that will create better, healthier, more comfortable and more productive indoor environments in the years to come.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including [Club Car®](#), [Ingersoll Rand®](#), [Schlage®](#), [Thermo King®](#) and [Trane®](#)—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to a world of sustainable progress and enduring results. For more information, visit ingersollrand.com or trane.com